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Entrance Controls to Purchase Portland, Ore.-based 1Pointe

*Acquisition to Create Leading West Coast Security Applications,
Equipment and IT Company*

Seattle – Nov. 10, 2008 – [Entrance Controls](#), a security-focused information technology company that provides comprehensive security management systems for business has acquired Portland, Ore.-based [1Pointe](#), a network monitoring, security, and information technology company. The transaction, which closed Nov. 4, makes 1Pointe a solely owned independent company of Entrance Controls.

The combined organization creates one of the largest comprehensive security-focused companies on the West Coast and will be one of the only companies in the nation to offer the full spectrum of physical, logical and virtual security solutions. This includes, access control, video surveillance, monitoring, storage, gate and perimeter protection, and IT security solutions for business.

“The security industry continues to change as customer needs and technologies evolve. Acquiring 1Pointe is a pivotal step in Entrance Controls’ growth strategy and ability to efficiently service all avenues of business security,” said David Pelkey, president of Entrance Controls. “1Pointe is a respected leader in the IT industry and has been a longtime partner for Entrance Controls. We look forward to integrating our teams as we grow our product suite beyond security applications and equipment to include network and IT infrastructure solutions.”

Entrance Controls expects the acquisition to increase company revenue by nearly 10 percent upon closing, with the potential of carrying up to 20 percent of company revenue moving forward.

“This acquisition is a smart move for 1Pointe customers,” said John Robb, founder and CEO of 1Pointe. “Entrance Controls is at the forefront of the security industry and understands the importance of pairing IT solutions with more traditional security products to provide effective results. I’m confident that the combined company will enhance our ability to serve the needs of current and future customers and am excited to be part of their organization.”

For the past two years, Entrance Controls has partnered with 1Pointe and other local IT integrators. Robb will stay on to serve as president of 1Pointe and will report to David Pelkey, president of Entrance Controls and now CEO of 1Pointe. He brings with him seven IT professionals.

Entrance Controls’ Track Record of Success

In December 2007, Entrance Controls completed the acquisition of [Access Systems Plus](#), a Vancouver, Wash.-based company offering secure gate access control, individual door alarms, video surveillance, and intercom systems for the self storage industry. In eight months time, Entrance Controls successfully integrated the company’s customers, employees and services. This acquisition added eight employees and established the company’s first Los Angeles office.

About Entrance Controls Inc.

Established in 1964, Entrance Controls is a security-focused information technology company that provides comprehensive security management systems for businesses. The company offers a wide range of security solutions, including ID management, IP/network video, wireless video transmission, digital and network video recording, video analytics, security for gates and parking structures with revenue control, perimeter protection, intercoms, fiber and other low voltage security solutions. Entrance Controls acquired Vancouver, Wash.-based Access Systems Plus, a provider of commercial and self storage security solutions for businesses, in December 2007. Entrance Controls integrates technologies and provides experienced project managers that guide system installation on a local or enterprise level. The company maintains a professional services group dedicated to ongoing customer service and support. With corporate offices located in Seattle, Entrance Controls also maintains offices in Los Angeles and Portland, Ore.

About 1Pointe

1Pointe was established in 2005 by founder John Robb, an IT services consultant and University of Oregon graduate ('96). 1Pointe's goal from day one has been to bring simplified, secure, and value-driven technology solutions to small and large businesses throughout the Pacific NW. Utilizing remote technologies, monitoring and task automation applications, professional project management, and personalizing services are all fundamental aspects of 1Pointe's proactive approach to technology implementation. Specifically, 1Pointe focuses on managed network services, IT security, storage, virtualization, disaster recovery, and wireless solutions. Based in Portland, Ore., the company carries certifications and partnerships with Microsoft, Cisco, HP, Dell, NetApp, VMware, and Symantec, and employs two senior Linux administrators. For more information please visit, www.1pointe.com.